



OFFICE OF CITY COUNCIL  
CITY OF CLEVELAND

KEVIN J. KELLEY  
COUNCIL PRESIDENT

PATRICIA J. BRITT  
CITY CLERK, CLERK OF COUNCIL

**August 26, 2019**

**- REQUEST FOR QUALIFICATIONS -**

**PROFESSIONAL SERVICES FOR FINANCIAL CONSULTING AND REVIEW SERVICES**

**RESPONSE DUE DATE/TIME:**

**Monday, September 16, 2019/11:59 p.m. (Eastern Standard Time)**

**CLEVELAND CITY COUNCIL** (hereinafter referred to as "Council"), through the City Clerk, Clerk of Council (hereinafter referred to as "Clerk"), and requests responses from qualified parties to provide: monthly financial analysis and other on-going financial projects/services. The Council is the legislative branch of the municipal government of the City of Cleveland. On a daily basis, the Council and Clerk conduct a wide array of research, policy, legislative, document management, archive and publishing activities. Cleveland City Council Members are each elected from a ward, or district, of about 23,000 residents. The Office of Council is comprised of about 60 people, which includes 17 Councilmembers, their Executive Assistants, central Council staff and Consultants. More information about Cleveland City Council can be found at [www.clevelandcitycouncil.org](http://www.clevelandcitycouncil.org).

**DELIVERABLES**

The selected consultant will perform professional services to:

- Provide financial review and advisory services including, but not limited to,
  - analysis of the Mayor's Estimate, including a presentation to the members of City Council at the budget retreat (all spreadsheet and documents shall be provided to the Clerk or his/her designee immediately following the retreat);
  - monthly budget review and analysis of the City of Cleveland General Fund, Bonds, Capital projects funding, and other funds as specified;
  - regular meeting with Council President or the Clerk or either of their designees to present executive summaries;
  - Other financial advisory services as directed by the Council President or the Clerk or either of their designees.

## **SUBMISSION REQUIREMENTS**

Each submission should include the following:

- Submitter Background, including: name, address, telephone number, e-mail, and contact person; type of organization (e.g., public or private company, non-profit); name and address of parent company, if applicable; name, address and phone number of each principal; experience doing requested services; experience in/with the public sector; description of experience in the municipal government sector; specify other related services/activities; number of prior/current similar projects; personnel: total full-time equivalent (FTE) staff; estimate number of staff and/or subcontractors that might be dedicated to this project.
- Comprehensive and concise description of the submitter's qualifications.
- List of similar projects by the submitter involving the kind of services outlined in this RFQ.
- At least two (2) references of clients (preferably municipalities) served by the submitter involving the kind of services outlined in this RFQ.
- Cost estimates and/or hourly rates involving the kind of services outlined in this RFQ. These estimates/rates will not be binding should the submitter be asked to submit a detailed scope of work.

Any costs incurred to develop a submission in response to this RFQ are solely the responsibility of the submitter. The Clerk assumes no responsibility and will provide no reimbursement for such costs.

Any submission is a public document and is subject to Ohio public records laws.

**Proposals must be submitted no later than 11:59p.m. (EST) on Monday, September 16, 2019, via:**

**Electronic Mail to [credic@clevelandcitycouncil.org](mailto:credic@clevelandcitycouncil.org)**; email must include attachments in either Word (.doc/.docx), Excel (.xls/.xlsx), or Adobe (.pdf) file formats; or

**U.S. Mail or Delivery to Cameron Redic, Cleveland City Council, City Hall, Room 216, 601 Lakeside Avenue, East, Cleveland, OH 44114**; must include a CD/DVD with the electronic version of the proposal in either Word (.doc/.docx), Excel (.xls/.xlsx), or Adobe (.pdf) file formats; may also include printed version of proposal.

## **EVALUATION**

The Clerk will evaluate all qualifications submitted based on the information provided by each submitter and the information in this RFQ. The Clerk may ask one or more of the submitters to submit a detailed scope of work, including a fee proposal. The Clerk reserves the right to award a professional services contract to the submitter deemed by her to be best able to perform the services needed by Council, or not to award a contract if no submitter adequately fits the needs of Council. The Clerk will negotiate a professional services contract with the selected consultant, with a "not to exceed" contract amount for the provision of services as outlined in this RFQ and the selected consultant's proposed statement of work.

## **INQUIRIES**

Inquiries regarding this RFQ should be submitted to Cameron Redic, Contract Manager at (216) 664-4916 or [credic@clevelandcitycouncil.org](mailto:credic@clevelandcitycouncil.org).